



Campbell Johnston Clark

Shipping, Insurance  
and International Trade



# Expert, practical and commercially sound advice on what we know best: shipping

Campbell Johnston Clark (CJC) is an international law firm specialising in shipping and international trade. CJC has undergone sizeable expansion in both numbers of solicitors and geographical spread since it was founded in September 2010.

CJC advises on all aspects of the shipping sector from ship finance to dry shipping, comprehensive casualty handling and all that happens in between.



The firm's ability to retain strong client relationships and its vast, technical skillset is reflected in a recent track record that includes a range of high-profile casualty, insurance, piracy, charterparty and shipbuilding instructions, including several market-leading disputes. **Legal 500**

Our aim is to set ourselves apart with a simple distinction: focusing on the client to ensure better service and client satisfaction.

## Our services

Admiralty & Casualty  
Commercial Shipping  
Commodities  
Corporate  
Insurance & Reinsurance  
International Trade  
Marshall Islands Advice  
Offshore  
Private Equity  
Shipbuilding  
Shipping Finance  
Shipping Litigation  
War Risks & Piracy  
Yachting, Cruise Liner & Private Client

## CJC offices

### London

59 Mansell Street  
London  
E1 8AN  
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### Newcastle

Clavering House  
Clavering Place  
Newcastle upon Tyne  
NE1 3NG  
Tel: +44 (0)191 605 3669

### Singapore

83 Amoy Street 03-01  
Singapore  
069902  
Tel: +65 6812 9310

### Miami

Douglas Centre  
2600 Douglas Road  
Suite 508, Coral Gables  
Florida 33134  
Tel: +1 786 204 3784



# Highly skilled and specialist shipping law practitioners

We assist and work alongside clients who include leading operators and shipowners worldwide in every sector: tanker, bulker, container, offshore, oil & gas and commodities.

We also act for International Group P&I Clubs, London H&M underwriters and Lloyd's Syndicates.

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We see CJC as an extension of our team and highly value their quick turn-around times, can-do attitude and problem solving abilities.

## Admiralty & Casualty

We have extensive experience in handling marine casualties and investigations, including collisions, groundings, fire and explosions, salvage, towage, pollution, unsafe port and liquefaction. We have legally qualified dedicated master mariner support and offer a 24-hour global service through our UK and Singapore offices.

## Insurance & Reinsurance

We advise and assist in all areas of marine insurance including hull, P&I, FD&D, charterers' liability, trade disruption, loss of hire, as well as port and terminal liability. Our team has experience both as private practice lawyers in the field and also in-house with major insurers.

## Corporate

We advise our clients on UK and international corporate activity. Our advice relates to most corporate and commercial activities including joint ventures, M&A, private placements, capital markets, management buyouts and workouts and restructuring.

## Shipping Litigation

Our team has acted in a number of the leading High Court, Court of Appeal, Supreme Court and Singapore Arbitration decisions, and has a proven track record in the field. Our focus is always to find the most efficient, cost-effective resolution to any dispute and we are well-known for providing innovative solutions to suit any case.

## International Trade

The team at CJC advises on all aspects of international trade and trade finance, covering contentious and non-contentious issues arising out of the sale of goods. We have particular experience in the energy sector, including LNG.

## Shipbuilding

We regularly act for and advise buyers, shipyards and financing banks in the drafting and negotiation of shipbuilding contracts, repair/conversion contracts, performance guarantees and refund guarantees. We act for yards and buyers in disputes under shipbuilding contracts concerning cancellations, quality issues, Class issues, warranty disputes, sea trials, late delivery, and permissible/non-permissible delay, as well as disputes under refund guarantees.

## Shipping Finance

Our team brings first-hand experience and technical excellence to provide support in complex cross border transactions involving shipowners, banks and other financial institutions, brokers, and investors.





## Commercial Shipping

We advise on the full range of shipping contracts including bareboat, time and voyage charterparties, contracts of affreightment, bills of lading, pooling agreements, newbuilding contracts, port and terminal contracts, and sale and purchase agreements.

## Commodities

Our practice covers the main commodities (oil and gas, grain, sugar) and we handle disputes under contracts of affreightment, charterparties and bills of lading. We manage disputes in the High Court and in Arbitration (including FOSFA, LMAA, ICC and GAFTA).

## Yachting, Cruise Liner & Private Client

At CJC we pride ourselves for offering a discreet, personalised and cost-competitive service for the financing, sale, purchase, maintenance, management and construction of luxury yachts. We have also represented some of the world's largest cruise liner and ferry operators and regularly act for financiers, P&I Clubs and other insurers handling claims arising from this sector of the market.

## Private Equity

We act for a number of private equity and other financial investors in relation to their shipping investments. We are familiar with the specialist financial and commercial considerations, which include dealing with innovative tax structures, debt acquisition and complex joint venture arrangements.

## Marshall Islands advice

We have acted as Marshall Islands counsel for (among others) ship-owners, banks, financial institutions, lessors and professional referrers on maritime and general corporate and commercial, litigation, insolvency and restructuring matters. We also frequently advise corporate groups in relation to their corporate governance processes and the responsibilities/liabilities of their directors/shareholders under Marshall Islands law.



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CJC utilises its ‘acute understanding of the commercial realities for their clients’ to provide ‘thorough, well-reasoned and accurate advice’ and ‘superb service’, making it ‘one of the most reliable firms in the sector’.  
**Singapore Legal 500**

## Offering our clients a 24/7 service

With offices located in the UK, the US and Singapore, we offer a 24-hour global service. This allows us to deal seamlessly with both contentious and non-contentious shipping matters around the clock.

## Offshore

We have in-depth knowledge of contract negotiations for offshore supply vessels and structures, including FPSO and FSO units, as well as drilling units such as semi-submersible drilling rigs and jack-up rigs. We also have considerable experience in assisting clients in relation to contractual issues, disputes and litigation that arise in this sector.

## War Risks & Piracy

CJC has advised owners, P&I and Hull Underwriters on various matters concerning war, political and terrorism risks. From our experience we are able to provide clear, concise advice in intensive situations.





We offer a 24-hour  
emergency  
response service on  
**+44 (0)203 301 8888**

**London**

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